

# Security Operations Maturity Scorecard

## 1 — Ad Hoc



Reactive and informal.  
Siloed and inconsistent.

## 2 — Developing



Repeatable in places.  
Processes forming.

## 3 — Established



Defined and consistent.  
Measured and managed.

## 4 — Mature



Optimized and adaptive.  
Drives business value.



### 1. DETECTION & AWARENESS

1 2 3 4

|  |                       |                       |                       |                       |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| Can you see early signs of risk outside classified channels? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you connect open-source signals to internal cases?       | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you view risk by asset, location, and severity?          | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |



### 2. WORKFLOW & RESPONSE

1 2 3 4

|   |                       |                       |                       |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
| Can your team move from alert to action in one process?                 | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can cyber, physical, and investigations teams work from the same facts? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you show who acted, when they acted, and why?                       | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |



### 3. BUSINESS PROOF

1 2 3 4

|   |                       |                       |                       |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
| Can you show response time trends?                  | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you show reduced manual work?                   | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you show risk reduction by site or asset?       | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you brief leadership without a manual scramble? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |



### 4. INVESTMENT DEFENSE

1 2 3 4

|  |                       |                       |                       |                       |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| Can you link spend to outcomes?              | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you show what risk grows without action? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Can you explain the cost of delay?           | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |



### OUTCOME MAPPING



#### RISK REDUCTION

Average Score: \_\_\_\_\_

How well you identify, prioritize, and reduce exposure



#### FASTER RESPONSE

Average Score: \_\_\_\_\_

How quickly you move from signal to action



#### OPERATIONAL EFFICIENCY

Average Score: \_\_\_\_\_

How well your model reduces manual effort and tool friction







#### DECISION CONFIDENCE

Average Score: \_\_\_\_\_

How well leadership can see risk, action, and impact



### SCORE INTERPRETATION

|         |   |   |
|---------|---|---|
| 1.0-1.9 | <b>REACTIVE</b><br>High risk. Ad hoc and inconsistent.              |  |
| 2.0-2.9 | <b>EMERGING</b><br>Progress in motion. Not yet consistent.          |  |
| 3.0-3.5 | <b>OPERATIONAL</b><br>Processes in place. Measured and managed.     |  |
| 3.6-4.0 | <b>MATURE</b><br>Optimized and adaptive. Delivers measurable value. |  |



### EXECUTIVE SUMMARY

#### OVERALL MATURITY SCORE

(Average of all responses)

#### SUMMARY

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# Scorecard Definitions

Use this with the scorecard to accurately rate each category



Score each statement from 1 to 4 based on your current model.



## 1 Ad Hoc

Manual effort.  
Inconsistent process.  
Limited visibility.



## 2 Developing

Some parts work.  
Gaps remain.  
Teams use workarounds.



## 3 Established

Process works in a consistent way.  
Teams can repeat it across most cases.



## 4 Mature

Connected, measurable, and easy to use. Leaders can act with confidence.

| Category   | Assessment Question   | 1   | 2  | 3   | 4  | Primary Outcome(s)   |
|--|---|---|--|---|--|--|
|  <b>Detection &amp; Awareness</b> | Can you see early signs of risk outside classified channels?            | Depend on informal monitoring or outside alerts | Monitor some sources; coverage is limited        | Track open sources in a repeatable way                    | Ongoing visibility into external risk signals tied to assets and operations            | <b>Risk Reduction;</b><br><b>Faster Response</b>             |
|  <b>Detection &amp; Awareness</b> | Can you connect open-source signals to internal cases?                  | Signals stay separate from investigations       | Staff connect them by hand when time allows      | Teams link external signals to cases in a defined process | External signals flow into casework in a structured, traceable way                     | <b>Faster Response;</b><br><b>Decision Confidence</b>        |
|  <b>Detection &amp; Awareness</b> | Can you view risk by asset, location, and severity?                     | Risk lives in separate files or systems         | You can piece it together with manual effort     | You can view risk in a consistent format                  | Clear, shared view of risk by asset, site, and priority                                | <b>Risk Reduction;</b><br><b>Decision Confidence</b>         |
|  <b>Workflow &amp; Response</b> | Can your team move from alert to action in one process?                 | Handoffs are manual and slow                    | Some steps connect, but gaps remain              | Most alerts move through a defined workflow               | Alert, assessment, response, and case actions happen in one connected process          | <b>Faster Response;</b><br><b>Operational Efficiency</b>     |
|  <b>Workflow &amp; Response</b> | Can cyber, physical, and investigations teams work from the same facts? | Teams work in silos                             | Teams share updates by email or meetings         | Teams can access common case details                      | Teams work from a shared operating picture across functions                            | <b>Faster Response;</b><br><b>Decision Confidence</b>        |
|  <b>Workflow &amp; Response</b> | Can you show who acted, when they acted, and why?                       | Actions are hard to trace                       | Some actions are logged, but not in one place    | Most actions are documented in a standard way             | Actions, decisions, and rationale are fully traceable                                  | <b>Decision Confidence;</b><br><b>Risk Reduction</b>         |
|  <b>Business Proof</b>          | Can you show response time trends?                                      | You do not track them                           | You track them for some cases                    | You report them on a regular basis                        | You track and use them to improve operations and justify investment                    | <b>Faster Response;</b><br><b>Decision Confidence</b>        |
|  <b>Business Proof</b>          | Can you show reduced manual work?                                       | You cannot measure it                           | You have anecdotal proof only                    | You track some time savings                               | You can show clear reductions in manual effort and staff burden                        | <b>Operational Efficiency</b>                                |
|  <b>Business Proof</b>          | Can you show risk reduction by site or asset?                           | You describe risk in general terms              | You can show limited examples                    | You can measure change for key assets or sites            | You can show risk trends by asset, site, and priority level                            | <b>Risk Reduction;</b><br><b>Decision Confidence</b>         |
|  <b>Business Proof</b>          | Can you brief leadership without a manual scramble?                     | Briefings require last-minute effort            | Briefs are possible, but slow                    | Briefs follow a repeatable format                         | Leaders get timely, consistent, decision-ready updates                                 | <b>Operational Efficiency;</b><br><b>Decision Confidence</b> |
|  <b>Investment Defense</b>      | Can you link spend to outcomes?   | Spend and outcomes are not connected            | You can describe the link, but not prove it well | You can connect some investments to measurable results    | You can show how investment affects risk, speed, efficiency, and leadership visibility | <b>Decision Confidence;</b><br><b>Operational Efficiency</b> |
|  <b>Investment Defense</b>      | Can you show what risk grows without action?                            | You cannot show likely exposure                 | You can describe risk in broad terms             | You can explain likely impact in key areas                | You can show how delay or inaction increases risk by asset, site, or mission area      | <b>Risk Reduction;</b><br><b>Decision Confidence</b>         |
|  <b>Investment Defense</b>      | Can you explain the cost of delay?                                      | You cannot quantify delay                       | You can describe cost in general terms           | You can estimate some cost areas                          | You can show how delay affects response, disruption, staff time, or recovery cost      | <b>Faster Response;</b><br><b>Operational Efficiency</b>     |

